



ANNUAL REPORT 2015-2016



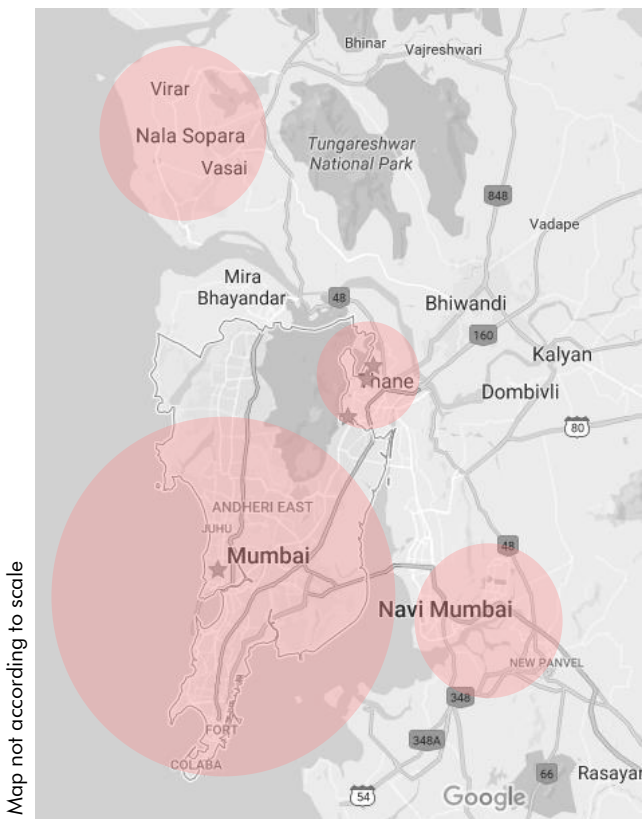
ATMA
AN ACCELERATOR FOR EDUCATION

About Atma



Atma is an Accelerator for Education NGOs and Social Enterprises in Mumbai.

Faced by a lack of resources and expertise, high-potential education organisations are often unable to maximise their impact. We help NGOs become bigger, better, and stronger by helping them solve their daily operational challenges and plan for their future growth through our flagship 3-year Atma Accelerator Programme. Founded in 2007, Atma has worked with 50 educational NGOs and reached out to 70,000 beneficiaries from the underprivileged communities in the Mumbai and Thane region.



Map not according to scale

Atma's Mumbai Reach

Facts & Figures

Focus Area: Special Education, School Reform, Before & After School Program and Life Skills.

Target Group: Children, 6-21 years

Annual Expenditure: INR 1,09,74,571

Funds Raised: INR 85,09,565

Team Size: 16

Total Beneficiary Reach: 70,000

Number of Partners: 22



Vision

Quality Education for All Children

Mission

Building capacity of education NGOs to achieve organisational sustainability and scalability thereby enabling delivery of quality education

Atma Values

Alone we can do so little. Together we can do so much. (~Helen Keller)

Atma believes in the power of collaboration and idea sharing. An open and supportive work environment has enabled us to establish long lasting relationships within and outside the organisation. It is only through working together that we as education organisations can multiply our impact and bring about real education reform.

(**Partnership** - collaboration, sharing ideas, support, team work, long term and equal relationship, trust)

Excellence is never an accident. (~Aristotle)

At Atma, we like to get it right and then get better at it. We understand that this can only be achieved through a commitment to learning and continuous improvement. We set the highest standards for ourselves and the people we work with to ensure the best quality of work.

(**Excellence** - learning, continuous improvement, innovation, quality, vision, pioneer, big dreams, leadership)

Strength lies in differences not in similarities. (~Stephen Covey)

We believe in diversity, being open to varied perspectives, and making the most of our differences. Through bringing together individuals from and with different backgrounds, experience, and skills, we can create the best possible solutions for the challenges faced by Atma and its portfolio.

(**Diversity** - adaptability, flexibility, open-mindedness, sharing, tolerance, acceptance, sensitivity, broad horizons)

If you say you're going to do something, do it. If you start something, finish it.
(~Epictetus)

A commitment to who we are, what we believe in, and what we set out to do, is the foundation of this organisation. We are accountable to ourselves, to our supporters, to the organisations we work with, and to their beneficiaries. Only through transparency and consistency will we be able to do impactful work in education.

(**Integrity** - accountability, transparency, commitment, consistency, impact)

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Board of Trustees & Advisors

Anant Bhagwati is a partner at Bain & Company in Mumbai. He joined Atma as an advisor and mentor aiding Atma in fundraising strategy before joining the Atma board in 2014. Anant is an expert in sales strategy and operational improvement. He has previously worked with Accenture and Hindustan Unilever. Anant also has an MBA from IIM Ahmedabad and a BE in Computer Engineering from the University of Delhi.



Pooja Warier is co-founder and CEO of UnLtd India, Journeys for Change, and Bombay Connect. Pooja has worked with a number of non-profits and was also actively involved in the organising of the fourth edition of the World Social Forum in Bombay. She is constantly on the lookout to do things that are meaningful. Pooja has been honoured as a Young Global Leader by the World Economic Forum. She is also a TED India Fellow.



Amit Murugkar is Founder & Director at Evolve, an organisation that provides training and consultancy services to improve personal and managerial effectiveness. A motivational trainer, Amit received his postgraduate degree in sales and marketing from Tack Training International, UK. He has previously worked with Pfizer, Baxter, and Johnson & Johnson in various leadership roles. Amit's association with Atma began in 2007 as a volunteer. Over the years his commitment to Atma and the cause of quality education deepened with him donning various hats as a volunteer, advisor and now Atma's Chairperson (since 2016).



Dr. Rahul Sood is a Mumbai native who studied economics at Elphinstone College, Mumbai. Later, he earned his BA in Film at Stanford University, an MS in TV-Radio at Syracuse University, and a PhD in Communication Research from Stanford University. After returning to Mumbai from the US in the mid-90s, he focused his career on pro-social TV serials. Upon witnessing the true need of Mumbai's NGOs, and a brief encounter with Atma founders Hayley Bolding and Adrienne van Dok, Dr. Sood agreed to support Atma's vision by joining the board.



Board of Trustees & Advisors

Naresh Kripalani has been an Atma supporter right from its inception. After obtaining an engineering degree from Indian Institute of Technology (IIT), he pursued Master's in Operations Research from University of California at Berkeley. After a long stint with IBM in San Francisco, he returned to India in the early '90s to start a series of SAP (software) training centres. He joined Atma as an advisor since he identified with the organisation's approach to addressing the lack of quality education. Kriplani became Atma Chairperson in March 2012. He retired in March 2016. We'd like to thank him for his support, guidance, and enthusiasm in all our endeavours.



Krishna Ramkumar is the co-founder and CEO of Avanti. Avanti's Learning Centers provide low-income high school students a world-class science and mathematics education. Krishna graduated from IIT Bombay in 2008 with a degree in Chemistry. At IIT, Krishna was the head of the Institute Student Mentor Program and editor of InslghT, the student newspaper. He was also awarded the Shankar Dayal Sharma gold medal for overall academic and extra-curricular achievement at IIT Bombay. Krishna was listed on Forbes 2014 Top 30 Under 30 social entrepreneurs. Krishna resigned from Atma's board in 2016 and now acts as an advisor to Atma.



Mahesh Rathod worked for the Government of Mauritius as Regional Director and is also a board member of ANZBAI (Australia New Zealand Business Association of India) and the Education Committee of MEDC (Maharashtra Economic Development Council). He is one of Atma's founding trustees and at present is the Country Head (Investments) for the Australian Trade Commission, the Australian Federal Government's trade and investment Agency.



Message from the Executive Director



The year 2015-16 has been one of fond farewells and exciting beginnings in the life of Atma. We graduated eleven partners from the Accelerator Programme and on-boarded ten more. Another five are currently signing MOUs and completing the on-boarding process. We welcomed several new team members and expanded the business development team, the M&E team, and the communications team. We launched a great new programme, the Atma Network, and we even moved offices -- though only into the next door building!

Witnessing the incredible growth of graduating partners like Bright Future, OSCAR, and Apni Shala was inspiring, and seeing the potential in our new partners has pushed us to practice Atma's mission internally by strengthening our organisation across multiple areas. In the past year, this has meant developing our team, completing an Atma rebranding, and launching the aforementioned Atma Network, a platform that provides free-of-cost NGO management expertise through webinars, strategy tools, and project guides. Since its launch, Atma Network has provided expertise to over 100 NGOs across India. I can't express how thrilling it is every time we hear of a new NGO joining the Network!

This year, we also saw an opportunity to harness the collective power of our partner NGOs. To this end, we launched a cohort for organisations working in education for persons with disabilities – Atma's first sub-sector cohort. In launching this cohort, we took a step towards addressing key issues such as 'inclusive education' and affecting sector-wide change.

It is extremely satisfying to know that with each passing year, we get to associate with not just passionate leaders but also highly skilled volunteers who believe in Atma's vision. This year we had volunteers from India, Canada, Australia, Austria, UK, Mexico, and the United States. They have worked in areas like M&E, Marketing, Strategy, and Finance, and on Atma Studio projects for our partners. As we grow and welcome more volunteers, we have seen a need to professionalise the Volunteer Programme to ensure that the quality of project work remains high. Our screening process has become tougher, and as of this past year, all volunteers now receive a Volunteer Performance Report that both (1) catalogues completed projects and hours worked and (2) provides feedback on competencies built and project quality from their supervising Partnership Manager. The reports this year have documented critical and high-quality work completed towards strengthening our partners systems.

So, I want to thank our amazing volunteers – you have made valuable contributions to some of the best education NGOs in India. None of this would be possible without the amazing team at Atma who work tirelessly for our partners and their students. They are skilled and empathetic professionals who make my job easy and make the world a better place for children everyday.

Lastly, I want to thank our supporters – new and old – who have continued to believe in the work that we do. I am happy to share that more and more donors are recognising the role that accelerator programmes play in the ecosystem towards affecting lasting change. We can't wait to continue this important work in the year to come.

APRIL 2016.

A handwritten signature in blue ink, which appears to read 'Mary Ellen Matsui'. The signature is stylized and fluid.

Mary Ellen Matsui
Executive Director, Atma

About Accelerator Program



Apni Shala Co-founders Amrita Nair and Anukriti Goyal at the Atma Accelerator graduation ceremony. Apni Shala joined the Accelerator Programme in 2013 and graduated in 2016.

Atma was founded in 2007 to support and strengthen education organisations in the Mumbai area. Atma believes that these organisations can lead the way in reforming education, but faced with a severe lack of financial and human resources they are unable to realise their true potential. To this end, Atma developed the Accelerator Programme which consists in a three-year partnership designed to resolve the organisational challenges the partner organisations are facing, thus allowing them to become better, stronger, and more sustainable.

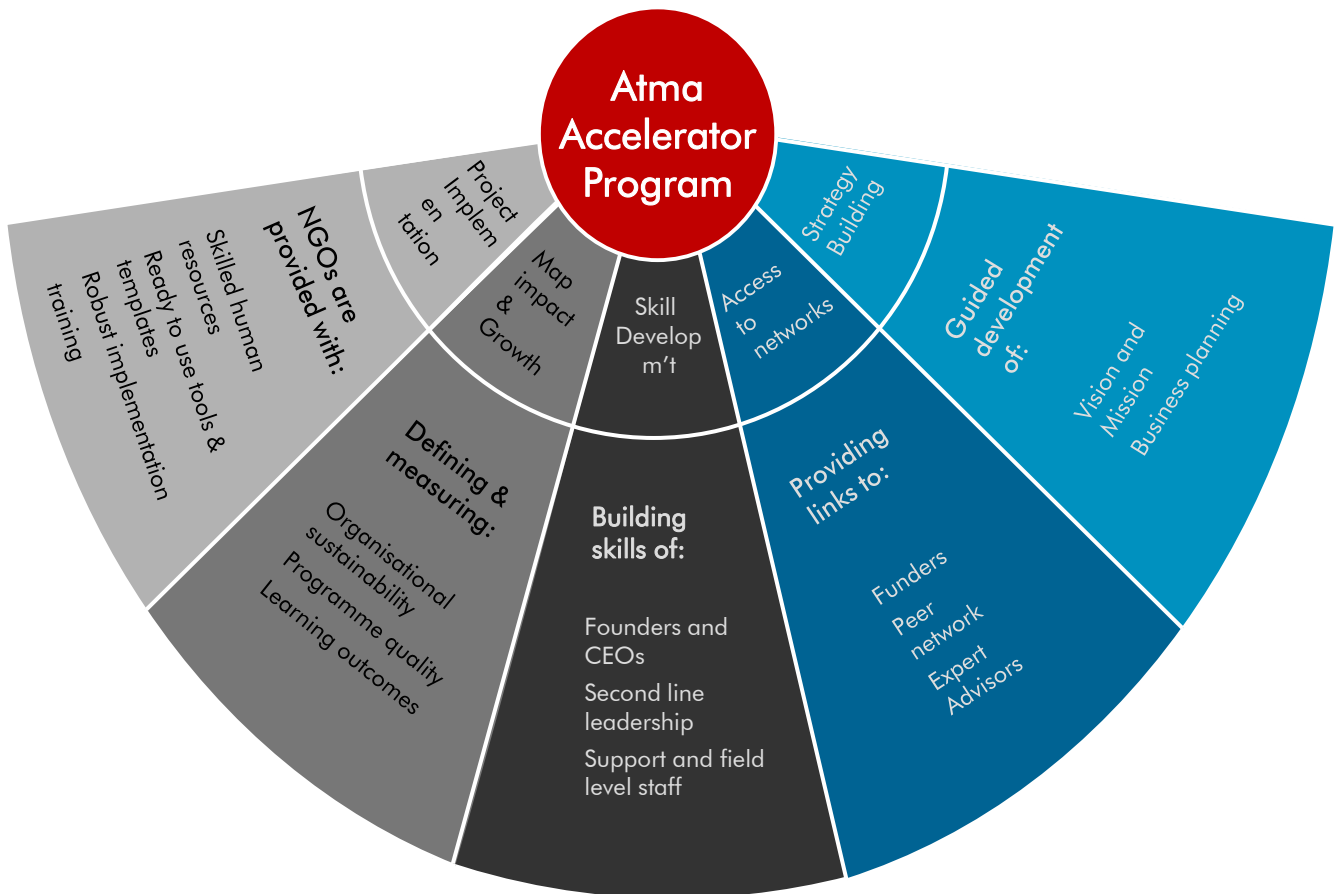
Upon joining the Accelerator Programme, the leader(s) of the education organisation work in close collaboration with a **Partnership Manager** who provides ongoing guidance and support throughout the partnership. Together, they will:

- Identify the crucial challenges the organisation is facing and develop a plan to resolve them.
- Design and implement projects to put in place strong systems and processes that will resolve one by one the difficulties encountered by the organisation.
- Refocus the organisations overall strategy by clarifying its vision and long-term plans.

Additionally, Atma recruits expert volunteers with the skills and experience to support the Partnership Manager in project implementation.

Atma also aims to develop the organisation's **network** of funders, partners and consultants by providing resource linkages and by marketing the partner organisations. Overall, the Accelerator Programme provides a holistic approach to capacity building that helps education organisations to become sustainable, impactful, and better equipped to fill the gaps in the Indian education system.

About the Accelerator Model



The Accelerator Programme in numbers:

1200 hours: Support provided per year by the Partnership Manager and Atma team working with the organisation's leaders. **3 highly-skilled volunteers:** To implement the projects designed during the partnership. Advice and expertise provided across **10 organisational development** areas to answer the variety of challenges that organisations face.

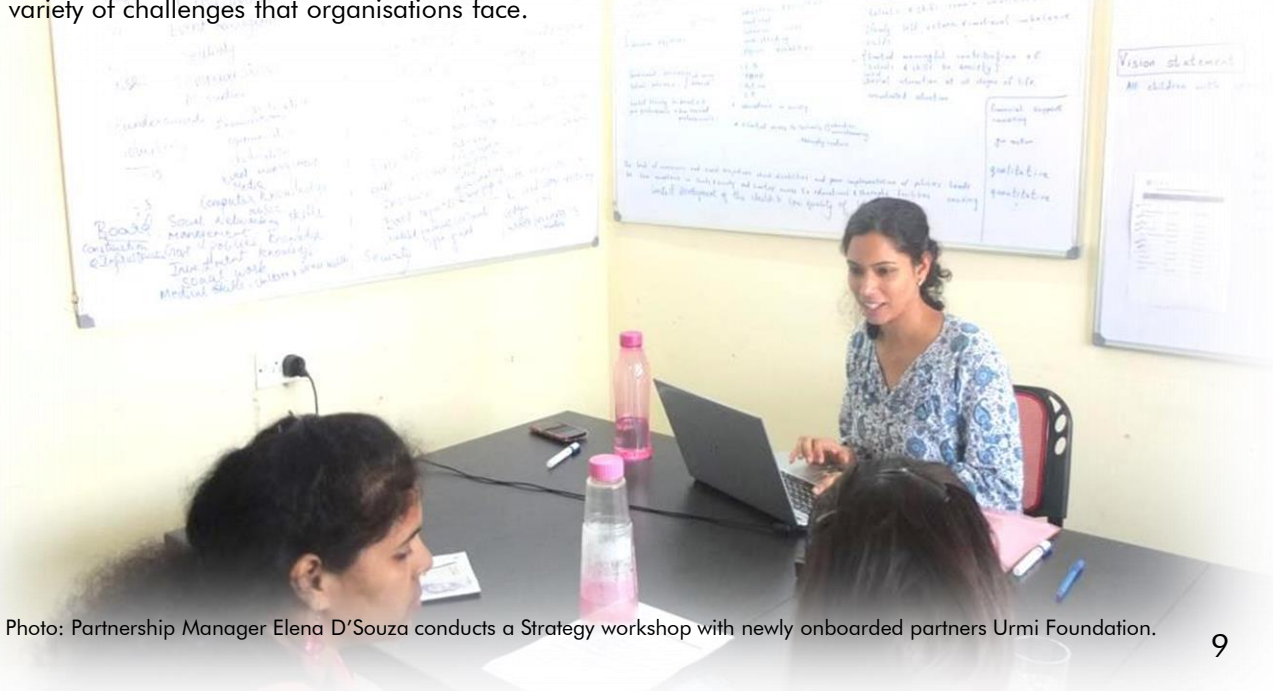


Photo: Partnership Manager Elena D'Souza conducts a Strategy workshop with newly onboarded partners Urmi Foundation.

Atma Partners 2015-2016

Organisation	Enrolment Year	Graduation Year
Sol's ARC	Apr '12	Jul '15
Muskan	Jun '12	Jul '15
Bright Future	Jul '12	Jul '15
Mimaansa	Aug '12	May '16
VIDYA	Oct '12	Sep '15
Sahyog	Nov '12	Sep '15
Umang	Nov '12	Sep '15
Apni Shala	Mar '13	May '16
Udaan	Mar '13	May '16
Oscar	Apr '13	May '16
Mann	Jul '14	Current
St. Willibrords	Aug '14	May-16
Art Room Foundation	Nov '15	Current
Human Pride	Nov '15	Current
Sai Sweekar	Nov '15	Current
Gharkul	Jan '16	Current
Karunya Trust	Jan '16	Current
Urja	Jan '16	Current
Anandi	Feb '16	Current
Mentor Me India	Feb '16	Current
Maharashtra Dyslexia Association	Mar '16	Current
Urmi Foundation	Mar '16	On-boarding Process
Sunshine School	Mar '16	On-boarding Process
Spark-A-Change	Mar '16	On-boarding Process
Sankalp	Mar '16	On-boarding Process
Mona Remedial Education Centre	Mar '16	On-boarding Process
Suryoday	Mar '16	On-boarding Process



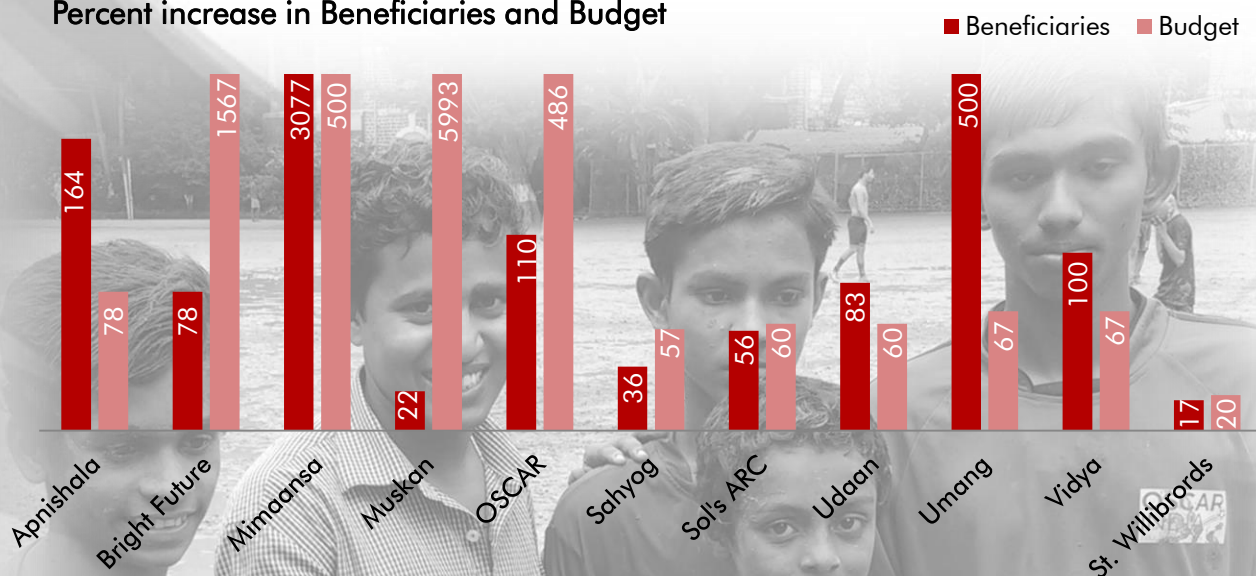
"I have seen the Atma team always taking notice of things that could help me. They are always sending me to networking events or to workshops. I have also seen the Atma team connect at a deep level. If I was to put a commercial value to the relationship we had with Atma, I would just not be able to afford it."

- Willibrord George, CEO, St. Willibrords School

Accelerator Data 2015-16

In FY15-16, Atma graduated a total of eleven organisations from the Accelerator. Their individual growth statistics over the course of the partnership are given below. Note that several of the bars in the graph to the right extend beyond the chart area. Please refer to the data labels at the top of the bars for accurate growth numbers.

Percent increase in Beneficiaries and Budget



In particular, we would like to highlight the strong growth of the latest cohort of graduates, who officially completed the Accelerator Programme on 3rd March, 2016. The five organisations celebrated that day were Apni Shala, Mimaansa, OSCAR, Udaan, and St. Willibrords. Together, these innovative programmes reach nearly twice as many beneficiaries today as they did at the start of partnership.

Atma has been thrilled to see this growth and motivated to note that four of these five organisations rated the Accelerator's impact on their reach and scale as important or critical. Not captured in these growth measures are changes in the organisations' processes and leaders' approaches.



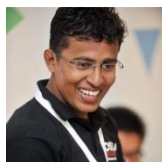
Ashlesha Chitnavis, CEO, Udaan

Atma got us in the habit of thinking deeper in everything we are doing in terms of research and design. [Our] questioning pattern got validated and this has definitely enhanced the quality of our programmes.



Swetha Ranganathan, Co-founder, Apni Shala

I always felt I had an advisor so I [was] more confident as a leader. Atma helped [us] make more confident steps when we were trying to achieve a goal.



Ashok Rathod, Founder, OSCAR

The partnership allowed his organisation to "work systematically and in a more organised way. The documents [completed] make the organisation stronger. We now have the ability to scale up our programmes and become bigger.

Special Education Cohort 2015-16



Photo: Atma Partner Anandi's program has maximum students passing the NIOS exams .

According to UNESCO, 98% of children with special needs globally do not have access to the education they need. In comparison to those of mainstream education, the challenges of the special education sector receive little attention while its students often face greater barriers to accessing education.

In India, children with disabilities, especially those from low-income backgrounds, do not have access to the education they require. This is due to low societal awareness, social stigma, barriers to identifying children with disabilities, and school systems that are neither sensitised nor equipped to cater to the needs of these children. Though inclusive education is mandated by the Right to Education Act 2009, schools lack the expertise to successfully integrate students into the mainstream educational environment. These factors make intervention by Non-Government Organisations (NGOs) essential in the sectors of special education and vocational training for youth and children with disabilities.

Atma set itself the following goal: to identify, screen, and on-board eight NGOs in this sector and provide organisational capacity building support through the Atma Accelerator Programme. Two organisations were already part of the Programme, bringing the total to ten.

The long-term impact of the Cohort will be:

- Increased effectiveness of special education organisations, in terms of standardization of curriculum and student learning outcomes.
- Sustainable organisations which have sustainable sources of finance so as to maintain the quality of their work on an on-going basis.
- Increased access to **high quality education** for students with developmental disabilities through both NGOs and public services.
- The creation of a focused portfolio in Education for Persons with Disabilities has been possible due to the funding received from Porticus Asia towards the running of the portfolio for one year i.e. 2015-2016.

Special Education Cohort 2015-16

Partner Name	Current Beneficiary Reach	No. of Centres
Mimaansa	512 children	5
Mann – Center for Individuals with Special Needs	75 children	2
Sai Sweekar Charitable Trust	80 children	2
Gharkul Trust	35 children	1
Anandi	40 children	1
Maharashtra Dyslexia Association	1500 children	4
Sankalp Charitable Trust	40 children	1
Urmi	210 children	4 municipal schools
Mona Remedial Education Centre	68 children	1
Sunshine School	50 children	1



Photo: Students of Mann's Vocational Programme. Mann operates from Santacruz, Mumbai.

About the Volunteer Program

Photo: Atma's Partnership Manager Page Walker (R) felicitates Michael Bodner (L) as he graduates from the Atma Volunteer Program.



Between 2015 to 2016, around 442 candidates applied for the Atma Volunteer Programme. Of these, just **27 highly skilled volunteers** were selected.



In 2015, we launched Volunteer Performance Reports (VPR). These individual performance reports assess workplace skills like adaptability, communication, integrity, and sensitivity and give our volunteers a formal means of capturing their contributions and growth.

Atma provides volunteering opportunities to talented candidates across the world to apply their skills in a challenging work environment in Mumbai. Volunteers are an integral part of Atma's work force contributing to over 70% of our direct project implementation work with education NGOs and social enterprises.

By matching skill sets and interests with the needs of organisations in the Atma portfolio, we are able to put volunteers on projects that excite them. Volunteers, under the guidance of Atma team members, build much-needed systems and processes in our partner organisations. We work with two categories of volunteers: Atma Consultants and Atma Associates

Atma Consultants

- Have several years of professional experience
- Help in management aspects of the organisation
- Interface with multiple stakeholders of the organisation including board members, external consultants and staff

Atma Interns

- Are student at the universities or recent graduates
- Are closely managed by Atma and the Atma portfolio organisation
- Use their Atma volunteerships to fulfil course requirements

Volunteer Experience

Michael Bodner, Austria



Michael (right) with Art Room foundation founder Himanshu S.

"I have been volunteering in Mumbai with Atma for the last six months working with one of Atma's partner organisations named Art Room. It is a Dharavi-based NGO that utilizes the medium of art to empower children and women of marginalized communities.

"On any given day, you will see passionate children exploring and expressing their ideas through art and engaging in discussions about their lives.

"I supported Art Room with their branding and marketing so that they can engage more efficiently with prospective donors and we accomplished a lot in very short time:

- Successfully designed a comprehensive marketing plan which makes their communication with stakeholders professional and efficient
- Created professional marketing collaterals such as brochures and one-pagers
- Together with Atma, Art Room aims at expanding their work to more communities in Mumbai over the next year. So many more children could immediately benefit from their hands-on programs and - speaking from my personal experience - I know that Atma and its volunteers can build the capacities to make this possible."

A graduate in Sustainable Urban and Regional Development from Karl-Franzens-Universität Graz, Michael worked with Atma partner Art Room Foundation on their branding and marketing strategy.

Volunteer Data

Atma takes seriously the selection of volunteers who will not only complete projects to a high standard of quality but will also represent Atma and its values in their work with our partners.

To this end, Atma looks for integrity, an ability to deal with ambiguity, great communication skills, and dedication to the cause. Candidates with appropriate resumes and strong written applications are interviewed in person or by phone twice before acceptance.

The structured application process combined with a 3-month minimum volunteering duration ensure that our volunteers are able to contribute substantively to Atma's work.

Total no. of volunteers



	2015-16
Accepted	27
Applied	442

Atma Network



Total no. of NGOs
on Network:

55

Total no. of
documents
downloaded:

540

Launched in 2015, the Atma Network is a platform for entrepreneurs who are starting and scaling social organisations or NGOs. It hosts assessments for understanding an organisation's life stage (the Life Stage Survey), tools for strategic planning, how-to guides for project implementation, and examples of how other successful entrepreneurs have addressed their most pressing challenges. Together, these resources present Atma's accumulated knowledge in capacity-building to help new entrepreneurs save valuable time. The Atma Network allows entrepreneurs and leaders to connect to each other and their teams, ask questions, share successes, and discuss best practices. The best part? All content on the Atma Network is FREE! Over the last financial year, we have conducted demos and workshops to acquaint new users to the Network.

Our Supporters:



Netherlands-based Wild Geese Foundation has been instrumental in helping us develop the Atma Network. Wild Geese Foundation is sponsoring all the blueprints on Atma Network which registered NGOs can use and download freely. The blueprints are on a no. of topics such as Non-profit Administration, Financial Management, Marketing, Monitoring & Evaluation, Strategy, Leadership, Human Resources and more. The Atma Network also received support from Australia-based individual donor Dave Bushell to help manage Atma Network and increase its scale.

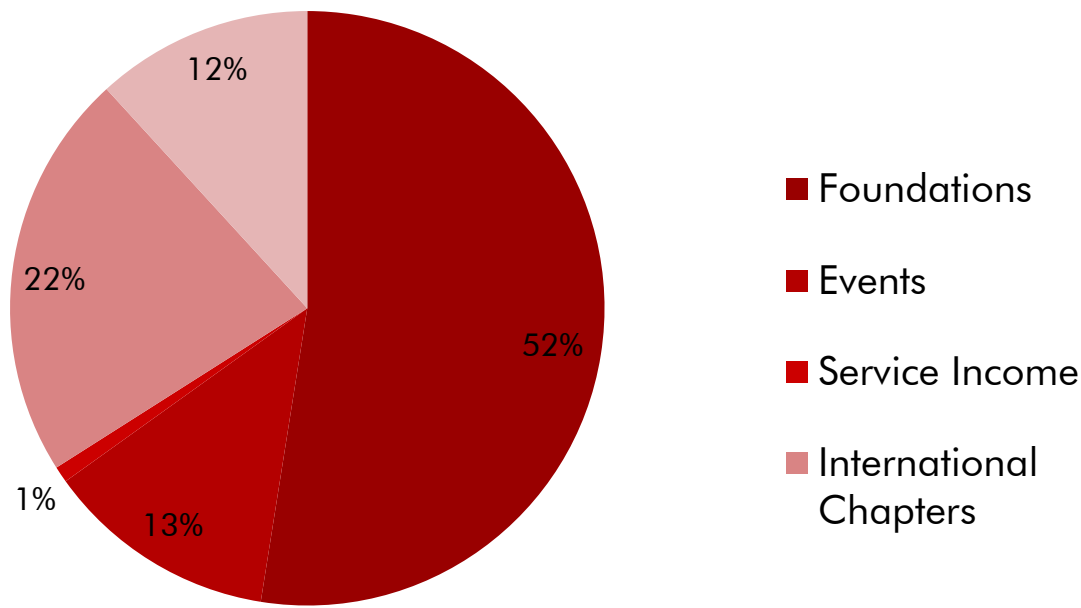
Fundraising



Photo: Team Cathay Pacific supporting Atma at the 2016 SCMM.

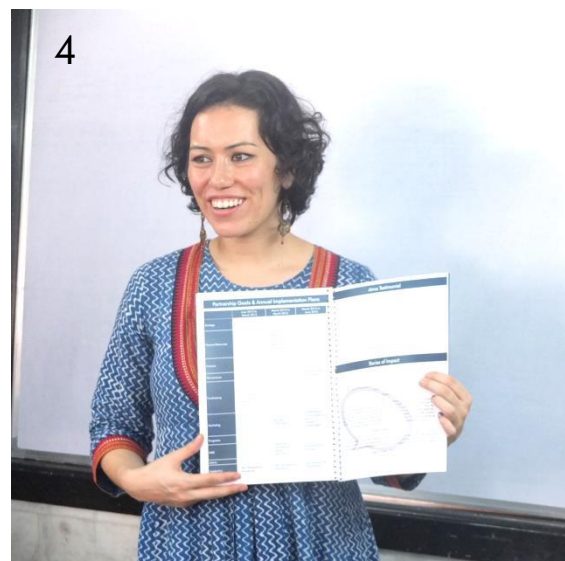
Total funds raised: INR 85,09,565

FY15-16



The average cost to Atma of supporting one organisation for one year was INR 5,50,000 in FY15-16. Of this, each organisation paid no more than INR 1,00,000 in fees. The gap was met with funding from a variety of sources: foundations, events, paid services (monitoring & evaluation for CSR projects), Atma international chapter fundraising, individual donors, and CSR grants.

Highlights



1. Atma launches its new brand identity.
2. Bright Future Founder Kishor Palve (right) receives a graduation certificate from ED Mary Ellen Matsui.
3. Cohort 2015: six new NGOs were on-boarded in December 2015.
4. ED Mary Ellen Matsui showcasing a sample of Partner Performance Reports to be given to the graduating partners.
5. The American Library (Mumbai) conducts a workshop for staff from Atma Partner St. Willibrords School.



Highlights



1. Sujesh Vasudenvan, President – India, Middle East & Africa at Glenmark Pharmaceuticals distributes books to children affiliated with Atma partners. Glenmark distributed 10,000 books to Udaan India Foundation and VIDYA as a part of its CSR activity.
2. MREC Principal Lena D'Silva officially joins the Atma Accelerator Programme.
3. Danny Carroll, a veteran marathon runner and fundraiser speaks at an Atma organised workshop in partnership with Reuters Foundation.
4. Annual Atma fundraiser UNITE 2015.

Get Involved!

Monthly Giving

The Atma Monthly Giving Programme allows you to make a commitment in an increment of your choice. Write to joanna@atma.org.in for more information and know how you can support the cause of quality education on an ongoing basis.

CSR

Atma is committed to working with organisations interested in CSR projects in the education space. For strategic advise on CSR and implementation services, get in touch with taniya@atma.org.in.

Adventure Crowd Fundraising

We encourage young donors to support the cause of education via adventure crowd-funding. In the past, Atma supporters have run marathons and climbed mountains. If you have an idea, get in touch with taniya@atma.org.in and we'll be there to do the cheerleading.

All donations made to Atma receive an 80G tax certificate. Cheques should be made in favour of 'Atma Education'. For online individual donations, visit www.atma.org.in/donate.



Atma supporters from Mumbai Deep, Bhuvan, and Anosh climbed Mt. Kilimanjaro in September 2015 in support of 'Quality Education for All Children' and raised INR 1,02,100.

Atma is registered under the FCRA and accepts international donations.

Our Partners



www.allthingsnice.in



Financial Audit 2015-16

Atma Education					
BALANCE SHEET AS AT 31 st MARCH 2016					
Amount 31-3-15 ([₹])	FUNDS & LIABILITIES	Amount 31-3-16 ([₹])	Amount 31-3-15 ([₹])	PROPERTY AND ASSETS	Amount 31-3-16 ([₹])
	Trusts Funds:			Immovable Property (At Cost) :	
3,000	Balance as per last Balance Sheet	3,000		Balance as per last Balance Sheet	-
	Adjustment During The Year	-		Additions during the year	-
		-		Less : Book Value Of Asset Scrap	-
	Other Earmarked Funds:	-		Depreciation up to date	-
	(Created under provisions of the	-			
	trust deed or scheme or out of	-		Investments :	-
	the income)		15,58,525	Fixed Deposits (At Cost)	17,32,413
	1. Depreciation Fund	-			
	2. Sinking Fund	-	1,60,743	Furniture & Fixtures:	2,86,826
17,18,702	3. Reserve Fund	17,18,703	9,336	Computer	4,434
	4. Gratuity Fund	-	27,458	Office Equipment	24,090
				In Kind	122
				(Note 4)	
	Loans (Secured or Unsecured) :			Loans (Secured or Unsecured):	
	From Trustees	-		Loans Scholarships	-
	From Others	-		Other Loans	-
	Liabilities:			Advances	
	For Expenses	-		To Trustees	-
	For Advances	-	274	To Employees	27,400
	For Rent & Other Deposit	-		To Contractor	-
-37	For Sundry Credit Balances	46,757	3,47,241	To Others	4,30,165
	Income and Expenditure Account	-		Income Outstanding	-
30,06,931	Balance as per last Balance Sheet	40,70,090			
10,63,161	Add/(Less): Surplus/(Deficit)	19,21,734		Cash and Bank Balances:	-
			3,090	Cash with manager (Pankaj	1,839
			36,85,090	Ghanekar)	
				Current Account with HDFC Bank	52,52,994
57,91,757	Total	77,60,284	57,91,757	Total	77,60,284

Audited by: Sunil Goel & Associates

719, C-Wing, 215 Atrium, Near Courtyard Marriott, Andheri Kurla Road, Andheri (East)
Mumbai – 400093. Tel: 91-2266953000-03.

Website: www.sunilgoel.com. Email: info@sunilgoel.com

Atma Education					
INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDING 31st MARCH 2016					
Amount 31-3-15 (')	EXPENDITURE	Amount 31-3-16 (')	Amount 31-3-15 (')	INCOME	Amount 31-3-16 (')
	<u>To Expenditure in respect of properties:</u>			- By Rent	-
	a) Rates, Taxes, Cesses	-		<u>By Interest Received</u>	
	b) Repairs and Maintenance	-		a) On Securities	-
	Less: Utilized from Depreciation Fund per contra	-		b) On Loans	-
	c) Salaries	- 47,835		c) On Savings Bank Account	1,48,317
	d) Insurance	- 1,16,605		d) On Fixed Deposits with Bank	1,92,843
	e) Depreciation (by way of provision or adjustments)	-			
	f) Other expenses	-		By Dividend	-
		- 1,02,77,111		By Donation in Cash or Kind	1,18,71,986
				By Grants	
13,27,214	To Establishment Expenses	32,70,705		<u>By Income from other Sources</u>	
			2,002	Misceleaneous Income	5,660
17,358	To Legal Expenses	16,310		Fees for Professional Services	6,77,500
30,000	To Audit Fees	-			
	To Contribution and Fees	-			
	To Miscellaneous Expenses	1,44,761			
36,710	To Depreciation	35,113			
	<u>To Amount transferred to Reserve or Specific Funds</u>				
	a) Transfer to depreciation fund				
	b) Transfer to gratuity fund				
	<u>To Expenditure on Objects of the Trust</u>				
	a) Religious				
79,69,110	b) Educational	75,07,682			
	c) Medical Relief				
	d) Relief of Poverty				
	e) Other Charitable Objects				
10,63,161	Surplus Carried over to Balance Sheet	19,21,735			
1,04,43,553	Total	1,28,96,306	1,04,43,553	Total	1,28,96,306



For more information, please visit www.atma.org.in

Atma is an Accelerator for Education NGOs and Social Enterprises in Mumbai. We empower grassroots education NGOs to become bigger, better, and stronger. Founded in 2007, Atma has worked with 50 education NGOs and reached out to 70,000+ indirect beneficiaries in Mumbai and Thane region.

Atma is registered under the Bombay Public Trust Act No.
E-246141950

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